

8 October 2024

**Q&A ITB-Iplus/GDF-MED/2024/2**

**Q1: Page 1: Deadline for the electronic submission of Technical and Financial Bids: 20 October 2024, 17h00 IST (India Standard Time) / 13h30 CET (Central European Time).**

20 October is a Sunday.

Request you to keep the deadline of 21<sup>st</sup> October, Monday.

**A1: The deadline for the electronic submission of Technical and Financial Bids remains unchanged at 20 October 2024, 17h00 IST / 13h30 CET.**

**Q2: Page 12: For the Financial Bid:**

a) *Annex A. Financial Bid Response Form* (Excel file)

Request you to allow submitting signed/stamped PDF file as well.

**A2: Please submit both the signed/stamped PDF file and the Excel file as part of the bid submission.**

**Q3. Page 1: Deadline for the Request for Clarification on the ITB: 4 October 2024, 17h00 IST (India Standard Time) / 13h30 CET (Central European Time)**

Please allow second round to ask clarifications.

**A3: No second round of clarifications will be permitted.**

**Q4. As per clause 3.8.4, Please confirm if along with Registered products, the products which are Under Renewal in countries will be considered for evaluation in the tender as we invest in renewing the products in the countries as well.**

**A4: Please refer to clause 3.2.6 (page 13).**

**Q5. As per clause 3.8.4, We request GDF/ I Plus to accept the products which are under Registration for evaluation in the tender.**

**A5: Please refer to clause 3.2.6 (page 13).**

**Q6. As per clause 3.8.4, We request GDF/ I Plus to consider the last 12 months delivery performance while evaluating the suppliers.**

**A6: Please refer to clause 3.8.4 (page 17, Past delivery lead time performance).**

**Q7. As per clause 3.8.4, MOQ 1 should not be mandatory as we have some products which are not regular, if we don't give MOQ will we be considered for that particular product? we request you to consider MOQ higher than 1 for a few products, which are not regular and are not sold to any other customer.**

**A7: While a minimum order quantity (MOQ) of 1 is not mandatory, suppliers who offer an MOQ greater than 1 for the evaluated product will receive a score of zero (0). Please refer to clause 3.8.4 (page 16).**

Q8. Page 16, Clause 3.8.2, request you to give higher weightage for technical bid. Request you to make it at least 60:40.

**A8: Clause 3.8.2 will remain unchanged.**

Q9. Annexure L, Declaration of supplier restrictions to countries. This form is specifically for which products?

**A9: Annex L is only required to be submitted for products that suppliers are restricted from delivering to certain countries.**

Q10. Clause 3.5.2.2. and 3.3.1.3 - Requested supporting documents.  
Please list these supporting documents.

**A10: Please refer to Annex E.**

Q11. Page 19, Clause 3.9.4.2: non-commonly used products with no market share allocation.  
And Schedule 3. Medicines with uncertain demand.  
For these products please accept MOQ of 1 minimum batch size.

**A11: Please refer to answer A7.**

Q12. Page 8, Clause 2.2.2, Consignment POs.

Please clarify which product category falls in this category of delivery flows. Also, if non-commonly used products with no market share allocation and Medicines with uncertain demand can be considered for consignment stock.

**A12: Clause 2.2.2. is located on Page 7. Any product can be considered for consignment stock based on mutual agreement.**